



Analyst/Associate Investment Management Irvine

COMPANY DESCRIPTION

Sabal Capital Partners is a diversified financial services firm founded in 2009 specializing in capitalizing commercial real estate investments through its nationwide Lending and Investment Management practices having originated over \$3 billion in small balance loans and having invested in and managed over \$6 billion of real estate assets, securities, debt and joint ventures.

Sabal's growing Investment Management business pursues cyclically tactical strategies with \$400mm in capital under management in two funds focusing upon commercial real estate investments nationwide across four current strategies: Freddie Mac Small Balance B-Piece Securities, Small Balance CRE B-Piece Securities, Value-Add Loans and other Opportunistic investments.

Sabal is a privately held company with more than \$3.5 billion in servicing and management and is led by a senior management team with extensive banking and real estate expertise. Sabal is headquartered in Irvine, CA, with offices in Pasadena, Kansas City, New York, and other major US cities.

Sabal embraces a corporate philosophy based upon the core practices of Innovation, Superior Service, Partnerships, Ethical Behavior and Teamwork. We're proud of the team we have built, the experience and expertise our time delivers and the value this creates for our company and our clients. We believe that the manner in which a company conducts its business is as important as the business itself.

KEY RESPONSIBILITIES:

- A strong working knowledge of real estate terminology, asset characteristics, market analysis, and asset-level analysis for major property types.
- Extensive financial modeling in support of the Investment Management platform.
 - Use of pivot tables and other analytical tools in Excel to evaluate investments in individual loans and loan portfolios underlying debt securities as well as other debt and equity investment structures.
 - Use of data tables and other analytical tools in Excel to provide sensitivity analysis based on assumptions of key variables in the valuation models.
 - Use of array formulas and vlookup tables to automate inputs
 - Use of statistical functions within Excel to analyze large amounts of data, determine its relevance, and use it for extrapolation purposes
 - Model complex capital structures and waterfall scenarios
- Support the diligence, review, pricing and investment committee presentations for investments under consideration.
- Support Investment Management team, taking on responsibility supporting the firm's professionals in facilitating investment decisions and making presentations.
- The position will perform financial and market analysis, including valuation analysis.
- Additionally, the analyst/associate will assist with the preparation of investor presentations, reporting and the preparation of marketing materials.
- Support property level analysis involving market review, asset/portfolio review and due diligence.

PROFESSIONAL EXPERIENCE / QUALIFICATIONS:

Required:

2 to 4 years of financial analysis of real estate-based financial models.

- A bachelor's degree is required; a master's degree is preferred
- Highly- skilled in Microsoft Excel, PowerPoint, and proficiency in database structure.
- Strong analytical abilities and exceptional work ethic and commitment to excellence

- Ability to communicate ideas (written and verbally) clearly and concisely
- Ability to work independently and responsibly with little supervision and instruction, but also work well in a team-oriented environment
- Strong attention to detail
- Desire to work as part of a small, highly-entrepreneurial team

Preferred:

- Knowledge of mortgage securitization structures and mechanics
- Experience in commercial mortgage finance and/or development
- Property-level expertise.

CONTACT SABAL

If you have interest in this challenging and rewarding opportunity, please contact us at kelly.garriott@Sabal.com or fax your resume to 888-947-3232.