



Conventional Agency Senior Loan Screening Associate Irvine, CA

COMPANY OVERVIEW

Sabal Capital Partners (SCP) is a nationwide commercial real estate mortgage company. SCP provides permanent and bridge debt solutions for commercial real estate for agency, capital markets and balance sheet execution through its highly specialized lending platform. SCP is a fully integrated platform including a rated commercial servicing operation to manage all loans it originates.

SCP is seeking a production-oriented conventional agency product senior loan screening associate to join its agency lending platform focused on originating Freddie Mac Conventional multifamily loans. As a key member of lending team, the individual will be part of SCP's unique high-volume, high-quality, client-centric lending approach and be well positioned to pursue a rewarding career path within SCP. This individual must be a self-starter with a thirst for learning, be highly organized, be a creative-thinker/problem-solver, be able to consistently meet deadlines, enjoy working collaboratively, and have tremendous pride in work product.

KEY RESPONSIBILITIES

- Maintain a current and comprehensive knowledge of SCP's various Lending Program Guidelines, specifically comprehensive knowledge of Freddie Mac Conventional Loan programs.
- "Senior-level review" of potential transactions to determine whether they are a fit for the Freddie Mac Conventional Loan program.
- Perform initial sizing of transactions to provide quotes at prudent levels consistent with Agency guidelines.
- Coordinate and communicate with head of production and screening on potential issues that may prevent opportunities from progressing by taking into consideration loan program guidelines and the factors below.
 - Transaction background/need,
 - Sources & uses,
 - High level borrower experience/financial strength review,
 - High level property/location/market review,
 - Underwritten net operating Income, value and loan size taking into account key lending ratios and note structure variables.
- Develop strong relationships with SCP personnel in a team-oriented environment with particular emphasis on interaction with SCP loan origination staff and key customers.
- Assist originators with technical expertise of loan products during the origination process.
- Collaborate with originators to manage borrower expectations during the screening, sizing, and quoting process.
- Maintain knowledge of the factors influencing commercial real estate in markets/niches where SCP is actively lending.
- Assist with due diligence, data input, information collection efforts.
- Provide support and guidance to senior associates/analysts and underwriters.

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- Minimum of 3 - 5 years of screening and or underwriting Freddie Mac Conventional loans.
- Must have agency lending and CRE experience.
- A bachelor's degree in real estate, finance, accounting, or related discipline or an equivalent combination of education and experience.
- Results orientated team player. Emphasis on communication skills (both oral and written) and ability to handle multiple assignments.
- Strong quantitative and computer skills, specifically advanced Excel modeling.
- Ability to work independently and responsibly with little supervision or instruction, but also a team player.
- Attention to detail, prioritization skills, and responsiveness are essential.

At SCP, you can have a rewarding career on every level. In addition to challenging and meaningful work, you will have the chance to have an impact on the future direction of the company by interacting directly with SCP's senior management team. Our culture of innovation, drive, growth and entrepreneurship, means your ideas on how to improve our business will be a key component on our future growth as a successful business franchise. At SCP, we embrace a team oriented, collegial, and "can do" approach that rewards employees based on the success of the overall business and individual contributions.

CONTACT SABAL

If you have interest in this challenging and rewarding opportunity, please contact us at kelly.garriott@Sabal.com or fax your resume to 888-947-3232. No phone calls please.