



CMBS Underwriting Analyst

COMPANY OVERVIEW

Sabal Capital Partners (SCP) is a nationwide wholesale commercial real estate mortgage company. SCP provides permanent and bridge debt solutions for commercial real estate for agency, capital markets and balance sheet execution through its highly specialized wholesale lending platform. SCP sources loans through correspondent agreements with brokers, banks and direct. SCP is a fully integrated platform including a rated commercial servicing operation to manage all loans it originates.

KEY RESPONSIBILITIES

- Maintain a current and comprehensive knowledge of SCP's various Lending Program Guidelines.
- Assist Underwriters in reviewing and analyzing property-level and sponsor-related due diligence for accuracy and completeness.
- Work closely with Transaction Managers to ensure timely receipt and distribution of loan documentation and due diligence items to Underwriters and Counsel. Manage the underwriting checklist.
- Complete initial reviews, confirm consistent data points and identify any concerns in third party reports (real estate appraisals, engineering, environmental and zoning reports, credit reports).
- Conduct review of sponsor/guarantor financials, including balance sheets, income statements, tax returns and real estate schedules to determine completeness and consistency.
- Order and review client credit reports and background searches and timely inform Underwriter and Counsel of any issues.
- Follow-up with internal team to obtain all necessary information and to clarify any financial and/or property specific information.
- Actively interact with SCP teammates to ensure timely analysis and closing of proposed loans.
- Interact with multiple internal and external parties involved in the lending process, including originators, underwriters, third party report providers, counsel, credit officers, and closing personnel.
- Ability to prioritize and manage multiple loans at one time throughout the loan underwriting process as well as responding to client's questions in a timely and professional fashion.
- Maintain a current and comprehensive knowledge of the factors influencing Multifamily and CRE properties in the markets where SCP is actively lending/investing.

PROFESSIONAL EXPERIENCE/QUALIFICATIONS

- Minimum 3 years of commercial real estate lending and/or equity investment experience with a bank, brokerage firm, insurance company, pension fund or private equity firm.
- Experience in one or more asset types: office, retail, industrial/warehouse, lodging, multifamily and self-storage. Multi asset experience is a plus.
- Ability to multi-task and possess strong time management and organizational skills is essential.
- Experience reviewing and analyzing third party reports, including appraisals, and environmental, engineering and seismic studies.
- Attention to detail, prioritization skills, responsiveness, and the ability to meet tight deadlines are crucial.
- Strong analytical skills with proficiency in Excel, Word and PowerPoint.
- Ability to communicate ideas (written and verbally) both clearly and concisely.
- Self-motivated and able to work independently and responsibly with little supervision or instruction, but also a team player.
- A bachelor's degree is preferred.

At SCP, you can have a rewarding career on every level. In addition to challenging and meaningful work, you will have the chance to have an impact on the future direction of the company by interacting directly with SCP's senior management team. Our culture of innovation, drive, growth and entrepreneurship, means your ideas on how to improve our business will be a key component on our future growth as a successful business franchise. At SCP, we embrace a team oriented, collegial, and "can do" approach that rewards employees based on the success of the overall business and individual contributions.

CONTACT SABAL

If you have interest in this challenging and rewarding opportunity, please contact us at kelly.garriott@Sabal.com or fax your resume to 888-947-3232. No phone calls please.